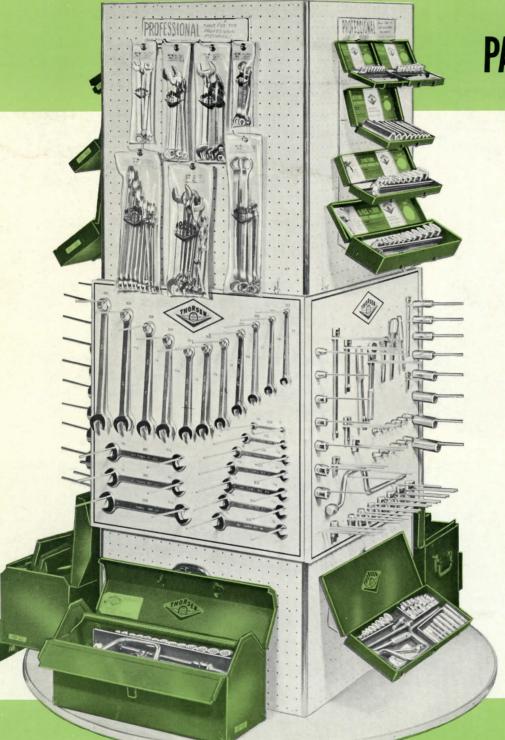
THORSEN'S DISPLAY PROGRAM



a complete PARADE OF TOOLS

PRICE -

Beat your "price" competitors at their own game. Sell big ticket sets at their prices; and make a big profit.

QUALITY -

Every Thorsen tool is hot forged, fully guaranteed! None better at any price. You can sell with confidence.

DISPLAY -

Designed to be the most profitable square inches in your store. These Displays create big ticket, high profit impulse sales.

PROMOTIONS -

The Display and the permanent lid cards do the selling. Special cards and banners for Father's Day and Christmas.

YOUR CHOICE-

Whether you best space is Floor or Wall, you are in a new business, winning customers and making profits.

A PLANNED MERCHANDISING PROGRAM

FOR

Automotive

Industrial

Farm Implement



THORSEN MANUFACTURING CO.

1360 - 59TH STREET

OAKLAND 8, CALIFORNIA

MADE IN U.S.A.

Floor Display or



Take your choice . . . Floor Display or Wall Display . . . whichever affords visibility to the most traffic in your store. Either way, you are in the **big profit** business. You can compete with anybody . . . on their own terms, and still make big profits.

Both Displays are designed to show a maximum number of high-ticket, quick-sale items in a minimum amount of space. Of greater importance, these displays attract the eye and create impulse sales most tool sets are bought on impulse.

Designing Displays that **sell** is not a "hit-ormiss" project. We employed the best brains in the business; and we have proved it was worth it! Sales increases have been as much as 1,000%. Automotive jobbers have a distinct advantage in selling socket sets and flat wrenches; all they need is a quality line with a price to meet competition, and know-how.

It is time to quit complaining about discount chain store competition. Beat them at their own game! It's easy and it's profitable. Order today!

CONTENTS

Stock

R-102 (recommended for the Automotive Supplier):

Description

Dept. 16A—9 socket sets, 7 GlitterPaks, wallracks

Dept. WR-64—6 screwdriver GlitterPaks, wallrack

B-38 Display Board, 3/8" and 1/4" drive tools

B-12 Display Board, 1/2" drive tools

B-84 Display Board, Combination and open-end wrenches

B-23 Display Board, Box wrenches and screwdrivers

4089-89-pc. socket set in 2-drawer chest, tote-tray

4053—53-pc. socket set in hip-roof chest, tote tray

1223—23-pc. socket set in hip-roof chest, tote tray

3830—3/8" drive, 30-pc. socket set in metal box

RV-2—Rotary Tool Tower

Stock

R-103F (recommended for the Farm Implement Supplier):

Description

Dept. 16A—9 socket sets, 7 GlitterPaks, wallracks

Dept. WR-64—6 screwdriver GlitterPaks, wallrack

B-34 Display Board, 3/4" drive tools

B-12 Display Board, ½" drive tools

B-84 Display Board, Combination and open-end wrenches

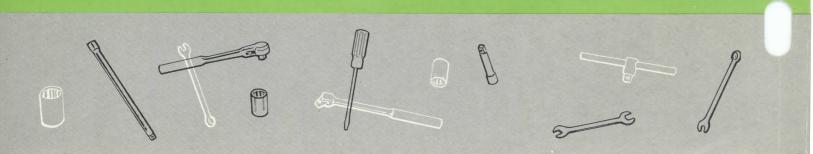
B-23 Display Board, Box wrenches and screwdrivers

4089—89-pc. socket set in 2-drawer chest, tote tray

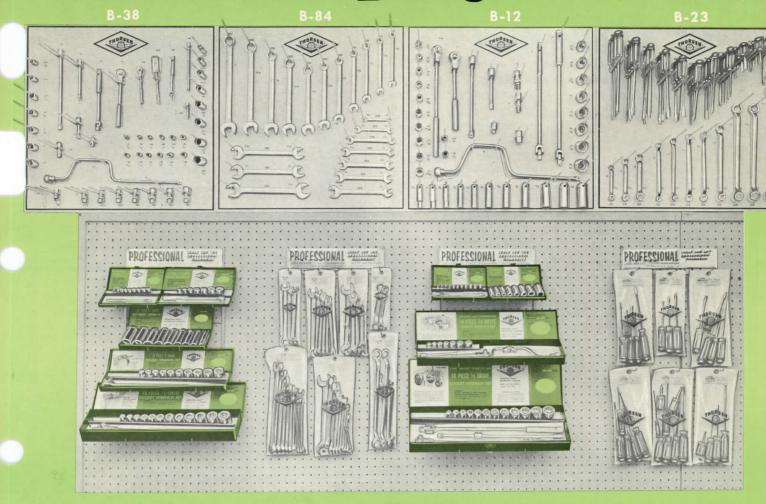
4053—53-pc. socket set in hip-roof chest, tote tray

1223—23-pc. socket set in hip-roof chest, tote tray 3411—3/4" drive 11-pc. socket set in metal box

RV-2-Rotary Tool Tower



Wall Display



DEPT. 16A, WR64, B-38, B-84, B-12, B-23

CONTENTS

Stock No.

WRB-89A (recommended for the Automotive Supplier):

Description

Dept. 16A—9 socket sets, 7 GlitterPaks, wallracks

Dept. WR-64—6 screwdriver GlitterPaks, wallrack

B-38 Display Board, 3/8" and 1/4" drive tools

B-12 Display Board, ½" drive tools

B-84 Display Board, Combination and open-end wrenches

B-23 Display Board, Box wrenches and screwdrivers

Stock

No.

WRB-90 (recommended for the Farm Implement Supplier):

Description

Dept. 16A—9 socket sets, 7 GlitterPaks, wallracks

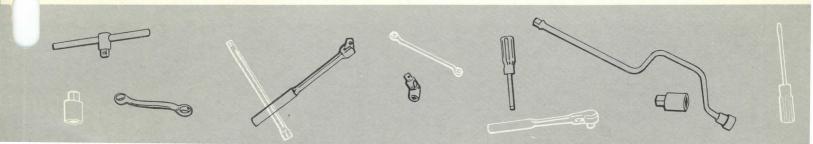
Dept. WR-64—6 screwdriver GlitterPaks, wallrack

B-34 Display Board, $\frac{3}{4}$ " drive tools

B-12 Display Board, ½" drive tools

B-84 Display Board, Combination and open-end wrenches

B-23 Display Board, Box wrenches and screwdrivers



ONLY THORSEN HAS SOCKET WRENCH
SETS SKIN PACKED AND LOCKED IN
THE BOX FOR PILFER AND SCATTER
PROTECTION*
PROTECTION*
PROTECTION*
OUT. Patent No. 3096877

Contents...

B-38 DISPLAY BOARD

24" x 24" Zolotone Finish 5/8" Plywood

1/4" and 3/8" SQUARE DRIVE

1/4" SQUARE DRIVE			3/	3/8" SQUARÈ DRIVE (Cont'd)			
Attachments			Qty	Stock	item		
	Stock		2	57J	10" Extension		
Qty.	No.	item	2	62J	161/2" Speeder		
2	18M	Flex Handle	2	771	Ratchet, reversible		
2	50M	2" Extension	2	98	Adaptor, 3/8" F, 1/2" M		
2	53M	6" Extension		C 1 4			
2	77M	Ratchet, reversible	3	312X	s—Regular Length		
2	80M	Spinner Handle	3	314X	3/8" 6-Point Socket 3/6" 6-Point Socket		
			4	316X	1/2" 6-Point Socket		
	6-F	oint Sockets	4	318	%" 12-Point Socket		
		1	3	320	5/8" 12-Point Socket		
2	6M	3/6" 6-Point Socket	3	322	11/6" 12-Point Socket		
2	7M	1/32" 6-Point Socket	3	324	3/4" 12-Point Socket		
2	8M 9M	1/4" 6-Point Socket	3	326	13/6" 12-Point Socket		
2	10M	32" 6-Point Socket	3	328	78" 12-Point Socket		
2	11M	%" 6-Point Socket					
2	12M	11/32" 6-Point Socket			ockets—Deep		
2	14M	% 6-Point Socket	2	612JX	3/8" Deep, 6-Pt. Socket		
2	16M	1/2" 6-Point Socket	2	614JX	76" Deep, 6-Pt. Socket		
-	TOM	72 0-FOITH SOCKET	2 2	616JX	1/2" Deep, 6-Pt. Socket		
			2	618J 620J	%" Deep, 12-Pt. Socket		
	8-	Point Sockets	2	622J	5/8" Deep, 12-Pt. Socket		
2	8MS	1/4" 8-Point Socket	2	624J	11/6" Deep, 12-Pt. Socket 3/4" Deep, 12-Pt. Socket		
2	10MS	%" 8-Point Socket	1	626J	13/6" Deep, 12-Pt. Socket		
2	12MS	3/8" 8-Point Socket	i	626JR	13% Deep, 12-Pt. Socket		
		78 O TOTAL SOCKET		0203K	Holding Socket		
	3/8"	SQUARE DRIVE		Un	iversal Sockets		
		Attachments	2	412JX	3/8" Univ. Socket, 6-Pt.		
		Attucilinents	2	414JX	1/6" Univ. Socket, 6-Pt.		
2	12J	Flex Handle	3	416JX	1/2" Univ. Socket, 6-Pt.		
2	331	Universal Joint	3	418J	%" Univ. Socket, 12-Pt.		
2	50J	1½" Extension	2	420J	5/8" Univ. Socket, 12-Pt.		
2	51J	3" Extension	2	422J	11/16" Univ. Socket, 12-Pt.		
2	53J	5" Extension	2	424J	3/4" Univ. Socket, 12-Pt.		
	B-38 DI	SPLAY, 113 pieces. Ship	pping We	eight 24	lbs.		
,	with onl	y one of each tool. St	he same	as B-3	18 except it is supplied		
	OIII	y one of each tool. Sh	ubbind /	veignt	lo IDS.		

B-12 DISPLAY BOARD

24" x 24" Zolotone Finish 5/8" Plywood 1/2" SQUARE DRIVE

Qty.	Stock No.	item	Qty.	Stock No.	item
1	15	15" Flex Handle	1	525	25/32" 12-Point Socket
2	16	18" Flex Handle	2	526	13/16" 12-Point Socket
2	33	Universal Joint	2	528	1/8" 12-Point Socket
2	51	21/2" Extension	2	530	15/6" 12-Point Socket
2	53	5" Extension	2	532	1" 12-Point Socket
2	57	10" Extension	1	534	11/6" 12-Point Socket
2	62	18" Speeder	1	536	11/8" 12-Point Socket
1	77	10" Reversible Ratchet	1	538	13/6" 12-Point Socket
1	77NR	14" Reversible Ratchet	1	540	11/4" 12-Point Socket
2	94	1/2" F, 3/8" M Adaptor	1	614	1/6" 12-Point Deep
2	95A	1/2" F to 3/4" M Adaptor	1	616	1/2" 12-Point Deep
2	F18	Ford Con Rod %6" 6-Pt.	1	618	%" 12-Point Deep
2	514	Cad Con Rod 1/6" 6-Pt.	2	620	5/8" 12-Point Deep
3	512	3/8" 12-Point Socket	2	622	11/16" 12-Point Deep
3	514	7/6" 12-Point Socket	2	624	3/4" 12-Point Deep
3	516	1/2" 12-Point Socket	1	626	13/6" 12-Point Deep
3	518	%" 12-Point Socket	2	628	1/8" 12-Point Deep
1	519	1%2" 12-Point Socket	2	630	15/6" 12-Point Deep
3	520	5/8" 12-Point Socket	1	632	1" 12-Point Deep
1	521	21/32" 12-Point Socket	1	636	11/8" 12-Point Deep
3	522	11/16" 12-Point Socket	2	626R	13%" Sparkplug
3	524	3/4" 12-Point Socket			Holding Socket

B-12 DISPLAY, 77 pieces. Shipping Weight 40 lbs.

 $\mbox{\sc B-12-1E DISPLAY BOARD}$ is the same as $\mbox{\sc B-12}$ except that it is supplied with one only of each tool. Shipping Weight 28 lbs.

B-84 DISPLAY BOARD

24" x 24" Zolotone Finish 5/8" Plywood

	OPEN.	END WRENCHES	CC	WRIN	ATION WRENCHES
		ALLOY		LONG	PATTERN ALLOY
	Stock			Stock	
Qty.	No.	item	Qty.	No.	item
3	3008	1/4" x 5/6", Length 33/4"	3	2012	3/8", Length 53/4"
3	3012	3/8" x 1/6", Length 43/4"	6	2014	1/4", Length 61/2"
6	3014	1/4" x 1/2", Length 51/2"	6	2016	1/2", Length 7"
6	3016	1/3" x %6", Length 6"	6	2018	%,", Length 71/2"
6	3018	%6" x 5/8", Length 61/2"	4	2020	5/8", Length 8"
	3019	1%2" x11/6", Length 7"	4	2022	11/6", Length 9"
3 3	3020	5/8" x 3/4", Length 73/4"	4	2024	3/4", Length 10"
3	3024	3/4" x 7/8", Length 10	3	2026	13/6", Length 101/2"
2	3025	25/12" x13/6", Length 91/4"	3	2028	1/8", Length 111/2"
2	3030	15/6" x 1", Length 11"	2	2030	15%, Length 12"
		/16 / == 3	2	2032	1", Length 13"
			1	2034	11/6", Length 14"
			1	2036	11/8", Length 141/2"
			1	2040	11/4", Length 16"

B-84 DISPLAY, 82 pieces. Shipping Weight 36 lbs.

B-84-1E DISPLAY BOARD is the same as **B-84** except it is supplied with one only of each tool. Shipping Weight 21 lbs.

B-23 DISPLAY BOARD

24" x 24" Zolotone Finish 5/8" Plywood

Long Box Wrenches, Short Box Wrenches and Screwdrivers.

	Long	Box Wrenches		SCR	EWDRIVERS
	Stock			Stock	
Qty.	No.	item	Qty.	No.	Item
3	2212	3/8" x 1/6", Length 71/2	4	106	%6" × 6"
6	2214	1/6" x 1/2", Length 81/6"	4	066	3/6" × 6"
6	2216	1/2" x %4", Length 85/8"	4	085	1/4" × 5"
6	2218	16" x 5/8", Length 9"	4	064	3/6" × 4"
4	2220	5/8" x11/6", Length 93/4"	10	044	1/8" × 4"
4	2224	3/4" x 7/8", Length 121/2"	4	081	1/4" x 1" Stub
3	2226	13/6" x 7/8", Length 121/2"	4	021P	1/4" × 1" #2 Recess
2	2230	15/4" x 1", Length 141/2"	10	042	1/8" × 2"
		716 ,	4	013P	3/6" × 3" # 1 Recess
	Short	Box Wrenches	4	084	1/4" × 4"
			4	024P	1/4" x 4" #2 Recess
6	2112	3/8" x 1/6", Length 11/4"	4	036P	%" x 6" #3 Recess
6		1/2" x 1/6", Length 41/2"			
4	2120	3/8" x 3/4", Length 51/2"			

DEPARTMENT 16A and WR64

	DEPT. 16A	Qty	PO-6	Description Open End Set
Qty.	Description	i	PO-10	Open End Set
1 1411	1/4" Dr. Set	i	PB-3	Box Wr. Set
1 1416 1 3809DP	1/4" Dr. Set 3/8" Dr. Set	1	PB-5	Box Wr. Set
1 3810	3/8" Dr. Set 3/8" Dr. Set		D	EPT. WR-64
1 1210DP	1/2" Dr. Set	1	30ES	Screwdriver Set
1 1212	1/2" Dr. Set	1	40RH	Screwdriver Set
1 1215	1/2" Dr. Set	1	50PB	Screwdriver Set
1 1218	1/3" Dr. Set	1	55HO	Screwdriver Set
1 PC-4	Comb. Wr. Set	1	60ES	Screwdriver Set
1 PC-6	Comb. Wr. Set	1	90DL	Screwdriver Set
1 PC-10	Comb Wr Set	4		Wallracks

B-23 DISPLAY, 110 pcs. Shipping Weight 30 lbs.

 $\mbox{\sc B-23-1E}$ DISPLAY is the same as the $\mbox{\sc B-23}$ except it is supplied with one only of each tool. Shipping Weight 20 lbs.

B-34 DISPLAY BOARD

24" x 24" Zolotone Finish 5/8" Plywood 3/4" SQUARE DRIVE

Qty.	No.	item	Qty.	No.	Item
1	15X	3¾" Extension	1	19	Slide Tee
1	16X	8" Extension	1	20X	16" Extension
1	18	Flex Handle	- 1	79	Ratchet Reversible
		12-POINT	soc	KETS	
1	1234	11/4" 12-Point Socket	1	1250	1%" 12-Point Socket
1	1236	11/4" 12-Point Socket	1	1252	15/8" 12-Point Socket
1	1238	13/6" 12-Point Socket	1	1254	111/4" 12-Point Socket
1	1240	11/4" 12-Point Socket	1	1256	13/4" 12-Point Socket
1	1242	15%" 12-Point Socket	1	1258	113/4" 12-Point Socket
1	1244	13/8" 12-Point Socket	1	1260	17/8" 12-Point Socket
1	1246	1%" 12-Point Socket	1	1264	2" 12-Point Socket
1	1248	11/4" 12-Point Socket	Shipp	ping We	eight 46 lbs

